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# investing in russia

**PARTNERSHIP FOR GROWTH**

SEPTEMBER 24TH, 2003

GRAND HOTEL EUROPE, ST. PETERSBURG, RUSSIA

# INVESTING IN RUSSIA: PARTNERSHIP FOR GROWTH



## OVERVIEW

The U.S. Government is committed to expanding U.S. private sector investment in the Russian Federation. As part of this commitment, the Overseas Private Investment Corporation (OPIC) intends to conduct a one-day conference in St. Petersburg, Russia on September 24, 2003 following the U.S.-Russia Energy Summit (taking place September 22-23, 2003).

This conference is designed to support private sector trade and investment partnerships between the United States and Russia in the energy and technology sectors. The event will provide a forum to strengthen U.S.-Russian business partnerships, while also providing a comprehensive overview of finance programs and technical assistance available from U.S. government agencies (OPIC, Ex-Im Bank and USTDA). It will also facilitate key private sector U.S.-Russian investment partnerships. While meeting potential business partners and learning about private sector success stories, participants will also have opportunities to meet with key decision makers from the Russian government, Russian regions, and the investment finance agencies of the U.S. government.

## TARGET AUDIENCE

OPIC expects that representatives of 35 to 50 U.S. companies and 40 to 60 Russian companies will attend the St. Petersburg event. The key industry sectors that will be targeted are energy, technology

(including communications and medical technology sectors) and food processing and distribution.

The Russia Investment Opportunities Conference is sponsored by the Overseas Private Investment Corporation (OPIC), the Export-Import Bank of the United States (Ex-Im Bank) and the U.S. Trade and Development Agency (USTDA) and is organized in cooperation with the U.S. Departments of State and Commerce.

## THIS EVENT INCLUDES:

- Sessions addressing success stories, lessons learned and opportunities from experienced U.S.-Russian business partnerships.
- Sessions on accessing financing available from OPIC, Ex-Im Bank and USTDA.
- Overviews of the regional investment climate with leading representatives from the Russian Government.
- One-on-One meetings with key decision makers from OPIC, Ex-Im and USTDA, who will be available to discuss financing opportunities in the Russian market.

Information on the Business Development Trade Mission to Russia

On September 21-25 Secretary of Commerce Donald L. Evans will lead a Business Development Trade Mission to Russia consisting of senior executives from U.S. companies in the Oil and Gas Sector. For more information, please send an email to [obl@doc.gov](mailto:obl@doc.gov) or you may go to [www.commerce.gov/russiamission2003](http://www.commerce.gov/russiamission2003).

Registration fees:  
US Company: \$150.00  
Financial Institution (except Russia): \$150.00  
Russian Companies & Financial Institutions: \$75.00

More information about the conference can be found at [www.opic.gov/russianconf](http://www.opic.gov/russianconf)



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## INVITED SPEAKERS INCLUDE:

- **The Honorable Alexei Kudrin**, Russian Vice Premiere and Minister of Finance
- **The Honorable Samuel E. Ebbesen**, Member of the Board of Directors, OPIC (confirmed)
- **The Honorable Diane Ruebling**, Member of the Board of Directors, OPIC (confirmed)
- **The Honorable Ross Connelly**, Executive Vice President and Chief Operating Officer, Overseas Private Investment Corporation (OPIC) (confirmed)
- **The Honorable Morris Hughes**, Consul General of the United States, St. Petersburg Consulate
- **The Honorable Valentina Matviyenko**, Presidential Representative in the Northwest Region
- **Dr. Joseph Flynn**, Chief of Staff, Overseas Private Investment Corporation (confirmed)
- **Mr. Daniel Nichols**, Vice President of Investment Development and Economic Growth, OPIC (confirmed)
- **Mr. Drew Guff**, Managing Director and Founding Principal, Russia Partners II
- **Ms. Valerie R. Colville**, Vice President of Project Finance, Fluor Corporation (confirmed)
- **Mr. Reiner Mueller-Hanke**, Chief Executive Officer, KMB Bank
- **Mr. Joseph Menaker**, President, ISP Optics (confirmed)
- **Mr. Sergi Borisov**, President and CEO, OPOA
- **Dr. Robert Felton**, President, Numotech Inc.
- **The Honorable Gennady Maximovich Khodyrev**, Governor of the Nizhny Novgorod Region
- **The Honorable Konstantin Alexeyevich Titov**, Governor of the Samara Region
- **The Honorable Eduard Ergardovich Rossel**, Governor of Sverdlovsk Region
- **The Honorable Yuri Evdokimov**, Governor of Murmansk Region
- **Mr. Paul Tumminia**, Regional Director, Export Import Bank of the United States (Ex-Im Bank)
- **Ms. Jennifer Snyder**, Regional Manager, U.S. Trade and Development Agency (TDA)
- **Mr. William Czajkowski**, Senior Commercial Officer, U.S. Foreign Commercial Service